

Presenting



Partners guide 2022

Overview



BERNAM & PARTNERS, the organic scout, is one of the first brokerage agency in the agribusiness landscape, both organic and conventional.

In our business, as well as in life, there aren't guarantees.

We cannot promise success, but leaning on our brokers team, you'll take advantage of the maximum valorization of your product.



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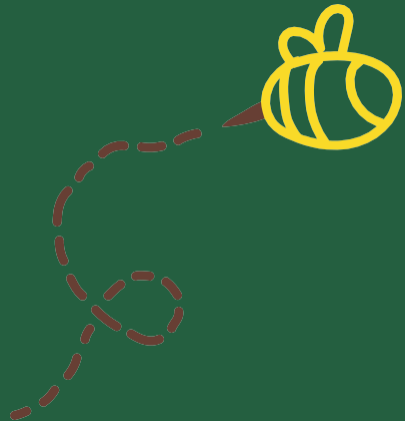
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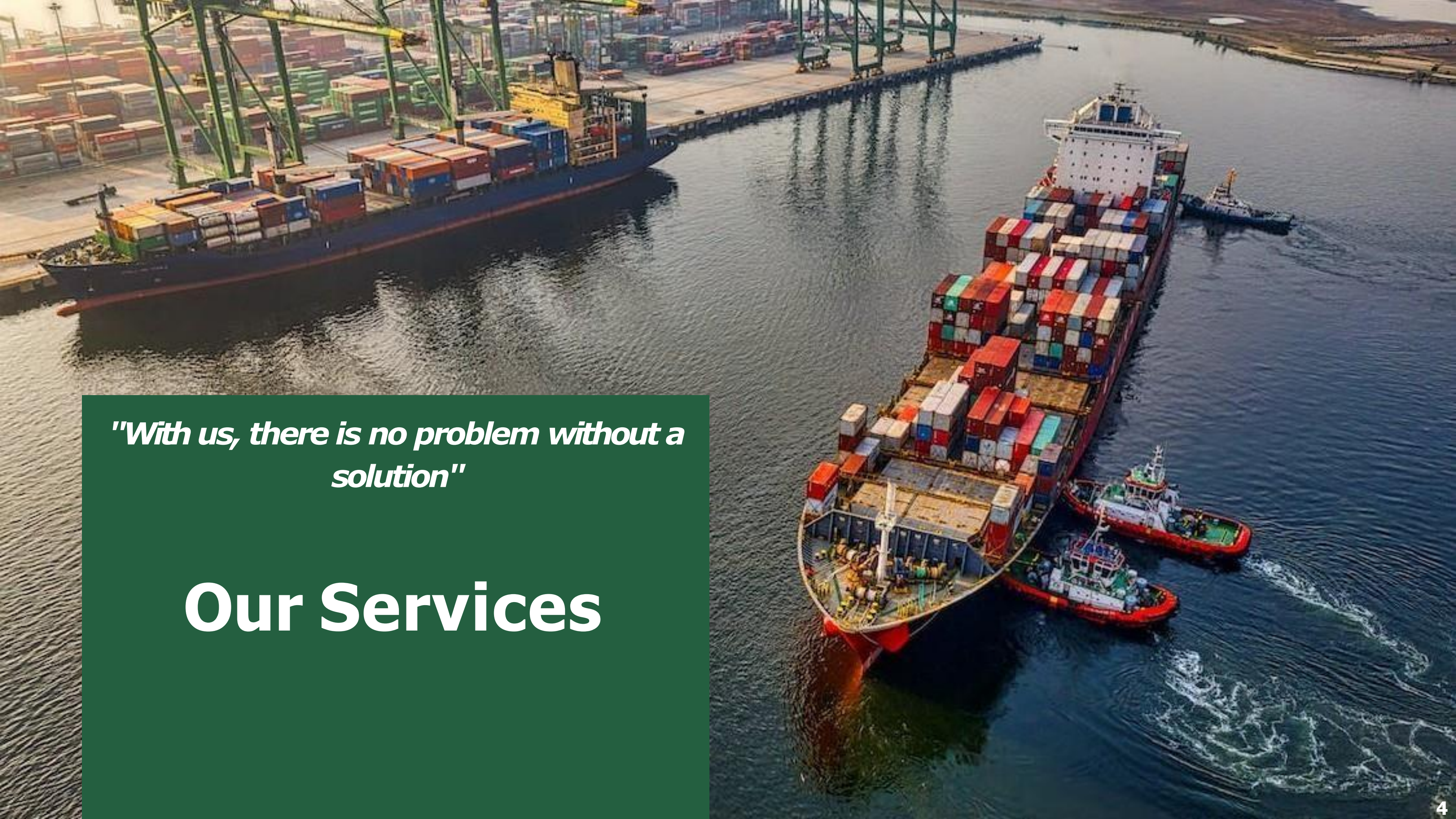


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"With us, there is no problem without a solution"

Our Services



Difficulty in selling?

When you have huge or small quantities of product, it is not easy to sell them at a fair price.

Thanks to our experience and our network of international customers, we help you to place your product in the market that best values it.

Difficulty in selling?

The bargain is made when you buy. Finding the right product, at the right price and, above all, from trustworthy people, is a task that can be arduous if approached alone.

It takes years to get to know a person, a company, a market well. Having been in the food industry for over 40 years, we have an excellent knowledge of these.

We immediately put the best suppliers/buyers in touch.





Logistic

Once the deal has been defined, you have to move on to execution, but this is easier said than done.

Duties, customs, transport costs, delays, misunderstandings.

Organising logistics can be complex.

This is our specialisation, we know the operators and dynamics of the transport sector well.

Your goods will get where they need to go and you won't have to lift a finger.

Difficulty in finding reliable companies?

Being able to trust the other party is essential in business. This is to avoid scams, deception or simple communication difficulties, which waste valuable time.

We know our customers, we work with the best.

Moreover, we'll be your intermediaries and we'll make the exchange of information smooth and fast, trying to anticipate the unexpected.



Judas Kiss, Giotto, 1303



Consultancy

Always up-to-date and ready to put our experience at your disposal.

- We have the best contacts in the world's major stock exchanges, we know the market fluctuations.
- We help you innovate your company and expand your network.
- We facilitate your organic transition, to take part in the future of agriculture.



"A Useless and Indispensable Job"

Why Us

40 Years of Experience

We are in the agri-food business from over 40 years. We know its most salient aspects.

We know how to grasp the nuances of the market and interpret its fluctuations.

We have established relationships with operators we trust and will work with.





We're in 2 Continents

With one office in Carpi (MO), one in Barcelona, one in Warsaw and several collaborators between Africa and Europe, we are a well-branched company.

This allows us to observe the market with a broader vision and to place products in the market that most values them.

Our CEO

Unity is strength, but CEO Maurizio Bernaroli is the glue.

With over 50 years in the service of industrial seed processing and the sale of agri-food products, he has had the opportunity to get to know the main market players and its dynamics in depth.

This gives an extra edge to the entire B&P family which, although young and dynamic, can count on a great deal of experience gained directly in the field.



Headquarters in Via Giovanni Cimabue
18, Carpi (MO)

About Us



The Team

Italy's Headquarter



**MAURIZIO
BERNAROLI**

CEO and Coach



**ANTONELLA
ORLANDI**

Accounting
Manager



**MONICA
RONDINI**

Accounting
Manager



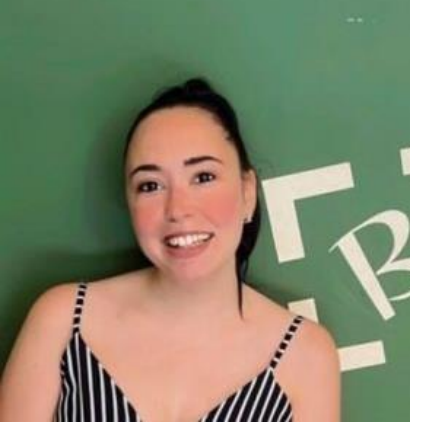
**DIANA
DRUSIANI**

Manager Broker



**IMMA
CIRIELLO**

Manager Broker



**GIADA
D'ALESSANDRO**

Logistic & Execution
Manager



**FRANCESCO
CAVAZZOLI**

Manager Broker



**ILARIA
GOLINO**

Manager Broker



The Team

Barcelona Offices



**VITTORIO
BERNAROLI**

Vicepresident, Iberia
Area Manager



**MIRIAM
GATTI**

Manager Broker



**KOLDO
ALBIZURI**

Manager Broker



Warsaw Offices



ADAM STYS

Manager Broker



Contact Us

Contact us now and get to know us, we are for long-term relationships!



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